



## Prof. Dr. Jean-Paul Vulliétty

Senior Counsel  
Attorney at Law  
Full professor of business law, University of Geneva

### Languages

English, (Swiss-)German, French, Norwegian

### Contact Details

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### Expertise

Jean-Paul Vulliétty is a senior counsel and an expert in arbitration in international and domestic commercial matters.

#### Commercial and Contracts

Jean-Paul has an extensive experience advising clients in international commercial transactions, subject to Swiss law, foreign laws or international conventions (e.g. the Vienna Convention on Sale of Goods), particularly sales, mandate and service agreements, agency, distribution, license, franchising, shareholders' and joint venture agreements. He has frequently acted as lead counsel in complex acquisition operations.

#### Litigation and Arbitration

Jean-Paul has also been involved in more than 80 international and domestic commercial arbitration proceedings, as counsel or arbitrator (sole arbitrator, co-arbitrator, or chairman), under all the main rules of international arbitration.

His expertise in corporate and commercial law matters and dispute resolution encompasses a wide range of sectors, including life sciences and biotechnology, pharmaceutical, luxury goods, transport (aviation and rail), energy (particularly oil & gas), commodities, construction and infrastructure projects and real estate transactions.

Lexology Index says: "Jean-Paul is a very professional and effective lawyer." "He is fair, balanced and wise - someone to look to for pragmatic solutions." "He is a very fine arbitrator."

#### Academic Positions

Over the years, Jean-Paul has held several academic positions, namely at the University of Geneva since 1998 where he is currently a full

### Education

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| 1998      | University of Geneva, Doctor degree (PhD), <i>summa cum laude</i>                         |
| 1987      | Admission to the Geneva Bar   |
| 1978-1986 | University of Geneva ( <i>lic. iur.</i> ), Master degree in law, and pre-doctoral studies |

### Career

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|-----------|---|
| 2023      | Senior Counsel, Des Gouttes & Associés  |
| 1998      | Full professor of Business Law (law of obligations, contract law, international transactions, construction contracts), University of Geneva |
| 1998-2023 | Partner, Lalive, Geneva   |
| 1998-2007 | Visiting Professor, Université Catholique de Louvain, Belgium   |
| 1993-1998 | Partner, Berger Recordon de Saugy, Geneva   |
| 1987-1993 | Associate, Berger Recordon de Saugy, Geneva   |

### Other Activities

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|------|--|
| 2014 | Member of the Institute of World's Business law of the ICC, Paris      |
| 2011 | Co-Founder and Board member of the Swiss Board Institute (SBI), Geneva |
| 2007 | Member of the ICC Commission on Commercial Law and Practice (CLP)      |
| 2007 | Co-Founder and Academic Director of the Geneva University Master's     |

professor in charge of the chair of Business law of the Geneva University School of Economics and Management (GSEM). He contributed to the creation of the Geneva University Master of International Trading, of which he has been the academic director for more than ten years. Together with his university colleagues Prof. Marie-Noëlle Zen-Ruffinen and Prof. Gilbert Probst, he co-founded the Swiss Board Institute, which has become over the years, through its *Journée du Conseil d'Administration*, a leading platform in Switzerland for members of company boards.

Jean-Paul is the author of numerous scientific publications in the field of business law and business transactions. He is one of the regular contributors to the major commentaries of Swiss business and contract law. He is the drafter for the WTO/UNCTAD of several model agreements for business transactions.

	Program in Commodity Trading
2007	Member of the Board and then President (since 2013) of the Arab-Swiss Chamber of Commerce
2008-2023	Member and then President (since 2014) of the Civil law Commission of the Geneva Bar Association
2009-2020	Vice-Chair and then President (since 2014) of the International Sales Commission of the <i>Union Internationale des Avocats</i>

## Memberships

Geneva Bar Association (OdA – former President of the Civil law Commission), Swiss Bar Association (SAV), Swiss Arbitration Association (ASA), Europe-Latin-American Arbitration (ELArb – Member of the Executive Committee), Union Internationale des Avocats (UIA – former President of the International Sales Commission), Swiss Association of Competition Law, Groupe de Travail Contrats Internationaux (GTCL)